

# Credit Controller

Manchester

## Purpose of role:

To manage credit risk across all areas of the business, supporting sales growth whilst minimising bad debt.

## Main duties of the role:

- » Management of new account take on process to include credit check of prospect, obtaining credit insurance or appropriate security and set up in all systems.
- » Maintain appropriate credit lines for existing customers to include regular reviews.
- » Daily order approval for customers with restricted credit headroom, to include obtaining pre payment where appropriate.
- » Supply side credit risk assessment as required by the business, to include financial analysis and detailed report writing on counterparties.
- » Manage relationships with commercial colleagues and internal customers.
- » Report daily to the business on headroom breaches and action taken to mitigate risk.
- » Drive continuous improvement within an environment of strong internal control and excellent customer service.
- » Dealing with internal queries about payments, ensuring customers pay on time
- » Regularly making contact with customers to ensure all relevant debts are managed as necessary
- » Support the sale ledger department if needed

## Competencies and Requirements:

- » Working towards Credit Management qualification.
- » Extensive experience of credit risk analysis in a business to business environment.
- » Ability to deal with difficult customers in a professional manner.
- » Good analytical skills, attention to detail and a high level of numeracy
- » Excellent ability to communicate and influence at all levels. Ability to understand problems quickly and communicate complex issues in simple terms.
- » Demonstrable track record of continuous improvements in managing, processes and systems.
- » Ambitious, enthusiastic and looking to progress within a reputable and fast moving organisation.

## Nice to have:

- » Knowledge of Oracle
- » Experience of the road fuel industry

To apply for this role please submit a current CV along with a cover letter highlighting how you meet the competencies for the role and detailing your previous experience.

Your cover letter along with your CV will be used to assess your application, therefore applications without a covering letter will not be considered.

Please note, due to the volume of applications we regret to advise you that we are unable to respond to Candidates who are not short listed for this role.

If you should have any queries regarding this position please call Debbie Rees 01827 302298

No Agencies - thank you