

PRESS RELEASE

London, 14 February 2013

Greenergy expands fuel supply offer for independent petrol retailers to include the Esso and Nisa brands

Greenergy, the UK's leading supplier of petrol and diesel, today announced that it has added the Esso and Nisa brands to its offer for independent dealerships. This now combines fuel supply with a choice of oil major, convenience, new independent and dealer-own brands, as well as a range of support services.

Greenergy reached an agreement with Esso last September to take over fuel supply to Esso dealers in Northern England, North Wales and Scotland, but the agreement was subject to review by the dealers affected. Following a successful review period, Greenergy today begins supplying Esso quality fuel to 90 existing Esso dealers and is now able to offer the Esso brand, with Esso quality fuel supply, to non-Esso dealers. At sites under the Esso brand, customers can continue to use their Esso cards and can expect the same buying experience.

Separately, Greenergy has also reached an agreement with the award-winning Nisa Retail Limited to market its brands in the UK, extending the Nisa symbols from stores to forecourt.

Andrew Owens, Greenergy Chief Executive said:

"Many independent forecourts are telling us that they want different solutions for different sites, so we're creating the freedom to choose what's right for each forecourt. Our offer gives the flexibility of site-specific brand and service options, plus the convenience and cost benefits of buying from a single national supplier."

Raj Krishan, Retail Development Director at Nisa said,

"Many of our retail members operate petrol stations with onsite stores and so we're delighted to be able to support these members by extending our offering from the store to the forecourt. Through this exciting partnership with Greenergy, we're now able to offer our members fuel supply under a choice of forecourt brands, including the Nisa and Loco symbol, with the operating efficiencies and high service levels for which Greenergy is renowned."

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For more information:

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Notes to editors

Greenergy is a leading national provider of road fuel with significant infrastructure and service capability. Today it supplies in excess of 10 billion litres of petrol, diesel and biofuel annually – one quarter of all the road fuel sold in Britain. Its customers include major oil companies and supermarkets, independent petrol retailers, fuel resellers and fleet users such as bus and logistics companies.

Greenergy's dealer offer provides transparently priced fuel supply plus a range of optional extras such as haulage, wet stock management or pay at pump. Dealers are free to use an existing brand or have access to a portfolio of brands including Esso, Nisa and ST1.



For more information see www.greenergy.com/dealers