

# Marine Sales Co-Ordinator

London

Entrepreneurial zeal and a drive to do things differently have spurred Greenergy to grow from a bedroom start-up to become Britain's second largest private company. As the UK's largest fuel supplier, Greenergy has extensive national diesel infrastructure and is extending this infrastructure to include marine gasoil to meet increasing low Sulphur demand under the forthcoming IMO 2020 regulation changes. To complement this new venture, we are looking for a Marine Sales Co-ordinator to join our Marine Fuels team.

## Scope/Key Responsibilities:

As our new marine sales co-ordinator, you will join a dynamic team in the heart of London. Your main responsibilities will be to develop and maintain an existing customer base, particularly at our supply ports in Cardiff, Eastham, Thames, Tyne, Grangemouth and Invergordon. It is imperative that you are positive, proactive, responsible, service-minded and capable of possessing a structured overview of tasks and responsibilities, and ready to go the extra mile when needed. Your primary role is day-to-day sales, and strengthening our reputation as a reliable supplier of marine fuels across the UK.

## Skills / Attributes:

### Required

- » University Degree (2:1 or above)
- » Experience in sales preferred
- » Fluent English speaking and writing
- » Strong communication skills (speaking, influencing, listening, presentations, written)
- » IT literate
- » Ability to exercise discretion and handle confidential matters appropriately
- » Customer and goal oriented
- » Excellent organizational skills in planning and prioritizing work, to execute multiple tasks under minimum supervision
- » Ability and willingness to occasionally be flexible about working hours
- » Ability to travel as needed to attend meetings, conferences etc.
- » Be independent but also a good team player

### Desired

- » Multi-lingual
- » Knowledge/experience of fuels sector, particularly marine fuels

## We offer:

- » Career opportunities
- » A motivated growing team
- » Excellent working environment
- » Competitive salary in the market and performance related pay
- » International and challenging career
- » Great possibility to develop in a constantly expanding Company
- » Training as part of the career path
- » Benefits including medical insurance, travel insurance, Ride to Work scheme, and Employee Assistance Programme

If you are interested in joining the Greenergy team, please submit a current CV along with a cover letter highlighting how you meet the competencies for the role and detailing your previous experience.

Your cover letter along with your CV will be used to assess your application, therefore applications without a covering letter will not be considered.

Please note, due to the volume of applications we regret to advise you that we are unable to respond to candidates who are not short listed for this role.

If you should have any queries regarding this position please call Debbie Rees 01827 302298

NO AGENCIES - thank you.

The Greenergy logo features the company name in a bold, dark blue, sans-serif font. A thin green vertical line is positioned to the left of the text.