



Independent fuel supplier

Bringing reliable, low-cost fuel supply to our customers

Greenenergy

About Greenergy

In business for over 30 years, Greenergy is an international fuel supplier with global supply chains and access to strategic infrastructure, supporting commercial and wholesale customers and a growing retail network.

Since entering the Canadian market in 2013, Greenergy expanded its supply infrastructure with a focus on bringing quality, reliable, low-cost fuels close to its customers. Greenergy also operates a leading national gas and convenience station network under a portfolio of brands with 250+ locations nationwide.

Our unique and innovative supply chain expertise has allowed significant investments in new and updated supply infrastructure.

Greenergy supplies the Canadian market with a range of road fuels including higher percentage biodiesel blends that offer immediate reduction in greenhouse gas emissions, supporting our customers in achieving their decarbonization targets.



Supply infrastructure

Our unique supply chains provide flexibility and supply resilience, allowing us to source from the lowest-cost market globally.

In Canada, Greenergy has both sea and rail-fed terminals, along with storage locations in the US mid-west, British Columbia, Quebec and Ontario.

This enables us to source through multiple channels and minimize our dependence on any one third party provider; reducing the risk of supply disruption for our customers.

We supply customers from Toronto, Langley, Thunder Bay and Johnstown. Our growth plans are to continue to build out rail-to-road facilities in strategic locations.

Our terminals offer a range of quality fuels:

- » Diesel, clear and dyed
- » Bio blended diesels
- » Ethanol blended gasolines (E10)
- » Premium gasoline
- » Ethanol blended premium
- » Ultra-low sulphur furnace oil
- » Jet A-1

TOP TIER™ detergent gasoline approved fuels are also available.

BRITISH
COLUMBIA

Langley

A map of British Columbia, Canada, is shown in a dark blue silhouette against a lighter blue background. A circular callout highlights the Langley area on the coast. The word 'Langley' is written in white text next to a small green dot representing the location. Two white curved arrows point from the right towards the callout.

CANADA

QUEBEC

ONTARIO

Thunder Bay

Quebec City

Johnstown

Toronto

Detroit

Toledo

USA

Distribution network

- Marketing terminal
- Supply terminal







Greenenergy's fuel terminals

We work to bring fully automated terminals closer to our customers and provide low cost, reliable fuel supply.

Our fuel terminals are changing how fuel is supplied. Innovative and efficiently built, they are fully-automated and bring convenient supply facilities closer to the end customer and provides greater supply security to the market.



Check out this video to learn more about our facility in Concord.



Process integrity

Safety underpins everything, we assess and mitigate the risks associated with our operations.

We strive to create safe working environments for our staff and our customers. We work closely with our partners to ensure the highest level of safety is being met throughout our network.

We ensure we provide our customers with quality fuel that meets or exceeds government standards.

We follow effective procedures throughout our entire supply chain network and test all purchases in an independent third-party lab prior to taking receipt of the product.

We aim to exceed the expectations of our customers and are always on-hand and available to answer your questions.



Key performance indicators

We continuously assess our efficiency and the quality of service we provide.

We measure our performance in key operational areas and share these with our customers, providing transparency in our operations.

In our commitment to being a low cost provider, we take in account time spent reconciling invoices and the ability to pick up or have fuel delivered when needed.



In 2022 we reported:

Concord

98.8%

Product availability

Johnstown

99.3%

Product availability

Thunder Bay

99.6%

Product availability

98.58%

Invoice accuracy



PROX 43725

CAPT 302.90 GAL US
114 650 L
SPRG 0-5 6 OUTER 7 INNER
36 WHLS

1202

Retail network

Greenergy operates a leading national gas and convenience retail network with over 250 locations nationwide.

Combining our supply chain expertise and retail experience, we are able to create a competitive alternative for the retail market and offer attractive partnership opportunities.

Our portfolio include national and regional brands, and a competitive convenience offer.

With our strategic retail partnerships, Greenergy is the exclusive Mobil branded wholesaler within Canada and offers Canada's leading loyalty program, PC Optimum, at our Mobil agency locations.

Our proprietary fuel and convenience brands include:



Retail locations



USA



Independent retail offering

Inver

First launched in Ireland in 2012, Inver entered the Canadian market in 2019. Being the Gaelic word for 'estuary' or 'mouth of the river', Inver is a bright and refreshing new brand, designed to provide a clean, streamlined and eye-catching branded experience for customers.

We understand how important business control is to independent retailers and with Inver, retailers maintain control of their business while receiving reliable low cost, quality fuel and support to help grow your retail business.

Choose Inver's branded offer and benefit from:

- » Competitive buy price
- » Quality fuels
- » Flexible offering
- » Excellent customer support



Smartpoint by Waypoint

Leveraging Greenergy's national convenience store network, Smartpoint provides independent retailers the purchasing power of a national chain while maintaining control of its operations.

Backed by our team of experienced convenience experts, Smartpoint provides independent retailers with a low cost, competitive program that supports sales and margin growth.

SmartPOINT 

Our mission

To deliver long-term value for our stakeholders through the production and distribution of waste-derived renewable transportation fuels.

We do this by:

- » Evolving our supply chain: maintaining quality and reliable supply
- » Retaining strong customer relationships: honesty and transparency in how we work
- » Delivering change through innovation: developing and driving renewable projects
- » Responsibility and accountability: doing no harm to people or place

Contact

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