



Supporting
independent dealerships

Greenergy

THE BRANDED WHOLESALER
FOR ESSO NATIONALLY



Supplying your site

We combine reliable, quality fuel supply with a major fuel retail brand.

Our customers benefit from:

- The Esso brand, with proprietary Synergy fuel grades combined with the Nectar loyalty programme
- Fuel security with nationwide supply locations
- Transparent pricing with no hidden charges and flexible payment terms
- An in-house haulage operation and 98% on-time deliveries
- A team of experienced Territory Managers to provide help and advice
- 24/7 customer support from our UK team
- Trusted and reliable support services to keep your forecourt running smoothly.





About Greenergy

With more than 25 supply locations, we are the UK's only national fuel supplier.

We manage fuel supply chains from refinery gates to customer sites - importing, storing, blending and distributing fuel and managing stock levels for customers.

Our customers include supermarkets, oil companies, fuel wholesalers and retail and commercial customers.

We continue to invest in our own storage, blending, manufacturing and distribution infrastructure in order to deliver competitive pricing and unparalleled supply resilience.

Already Europe's largest producer of waste-based biodiesel, Greenergy continues to invest in lower carbon fuels to support the energy transition.

A national supply network

To meet our customer requirements, we supply from locations across the UK, and hold our own physical fuel in ten terminals.

Supply resilience

With our national supply footprint, we are strategically positioned to optimise scheduling and ensure cost-effective and reliable supply for our customers.

In-house haulage

Our 24/7 in-house haulage operation is supported by our UK based customer care team, ensuring we are available when you need us.





The offer

Combining the strength of the Esso brand with the quality and reliability of Greenergy.

Esso branded fuel

The Esso offer provides a major oil brand, with proprietary Synergy fuel grades combined with Nectar, a leading loyalty programme. Pay at the pump is also available via the Esso mobile app.

Backed by our flexible terms, competitive and transparent pricing, in-house haulage capability, and reliable supply, this is one of the strongest fuel offerings for independent dealers in the UK.

Our customers also benefit from a dedicated Territory Manager and 24/7 customer service and logistic support.

Contactless card scheme

Through agreement with Suresite and HTEC, the Greenergy card scheme provides an enhanced card service for independent forecourts.

Benefits include:

- Contactless and Apple Pay
- Cashback
- Acceptance of BP fuel cards at Esso forecourts
- Acceptance of a wide range of other fuel cards
- T1 day and T3 days reimbursement
- Competitive merchant fees.

Our support services

Greenenergy offers a range of trusted and reliable support services to keep your forecourt running smoothly.

Our flexible and transparent offer allows you to pick and choose the services that best suit your business.

Order free delivery

We can monitor and manage your underground fuel stocks remotely to ensure that you never stock out, allowing you to focus on the things that matter to your business.

Suresite Wetstock care

Suresite provides live reporting to support your site needs. This includes:

- All your ATG Alarms
- Additional data driven Water Ingress Alarms
- Reconciliation data to help you maintain your compliance
- A Sudden Loss alerting system
- Live nozzle usage so that you never miss a sale
- Days to Stock Out reporting
- A dedicated analyst is available to support your wetstock needs.

EDGE Petrol

We offer EdgePetrol, a fuel pricing software, to customers as standard for the duration of their supply contract. With EdgePetrol, our customers can optimise fuel pricing with access to live, accurate volume and margin data.

Mobil Lubricant agreement with CDG

Benefit from our service agreement with Convenience Distribution Group (CDG), offering favourable terms across the Mobil product range.

CDG has nine strategic distribution depots, and a dedicated customer service team.

Risk assessment by Suresite

- Full DSEAR Risk Assessment on the forecourt every three years with annual reviews
- Six-month compliance audit
- DSEAR Compliance Programme
- Online training – three courses provided free each year.



Working with you

We work hard to exceed your expectations, so you can operate your business with confidence.

Our aim is to earn the long-term loyalty of each and every customer, and we are determined to outperform our competitors on both cost and service.



Caroline Lumbard, UK Trading Director

“We work with our dealers in the way that suits them best. Starting with fuel supply, keeping costs low and delivering with the highest reliability, and the best customer service available. We are there when you need us most.”



Jodie Johnson, Head of Customer Care and Spot Sales

“Teamwork and flexibility are essential in meeting last-minute customer requests. With our own in-house haulage operation, we can turnaround deliveries very quickly, when it matters most for our customers, and this is what really sets us apart from our competitors.”



Marc Spear, Greenenergy Flexigrid

“We use our knowledge and skills to ensure that fuel is delivered safely and efficiently. As Greenenergy employees, our relationship with our customers matters to us, so it's important that we're always friendly and helpful. Especially when we're on a customer site.”

Testimonials

How we perform in our customers' words.

“ Everyone I deal with at Greenergy is a real person. They have a no-nonsense approach and show genuine care, and I trust them 100% to help deliver the best for my business. ”

Akbar Araf,
Top Stop Services, Cannock

“ Our sales volumes have more than doubled since we moved from BP in 2015. Esso's loyalty scheme has been an important contributor, and we see huge potential with Esso Nectar going forward. ”

Gunvant Patel,
Scaynes Hill, West Sussex

“ Loyalty is very important to my customers. Being able to offer the loyalty scheme with the greatest number of members, means I am best placed to compete in a crowded marketplace. ”

Rob Gibbons,
Tower Services, Seaton, Devon

“ We have been with Esso for over 20 years and have renewed because of the relationship we have with Greenergy - from our Territory Manager to our Customer Care contact. To put this simply, I order fuel and it arrives no problem. ”

Phil Mullet from Cuff Miller
Littlehampton, West Sussex



Our mission

To deliver long-term value for our stakeholders through the production and distribution of waste derived renewable transportation fuels.

We do this by:

- **Delivering change through innovation:**
developing and driving renewable projects
- **Evolving our supply chain:**
maintaining quality and reliable supply
- **Retaining strong customer relationships:**
honesty and transparency in how we work
- **Acting responsibly and being accountable:**
doing no harm to people or place

For more information contact
our Territory Managers on

020 7404 7700

or visit www.greenergy.com

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