



Supporting
independent dealers

Greenergy | THE BRANDED WHOLESALER
FOR ESSO NATIONALLY





The Greenergy Way

Delivering safe, efficient and reliable fuel solutions for our customers.

We aim to be a leading transportation fuel supplier, by integrating traditional and renewable energy solutions.

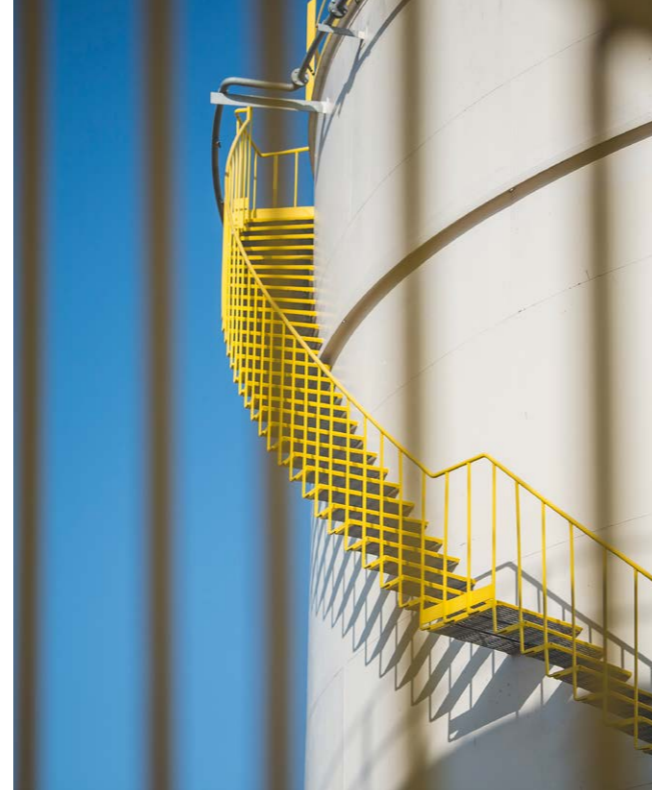
About Greenergy

With more than 20 supply locations, we are the UK's only national fuel supplier.

We manage fuel supply chains from refinery gates to customer sites - importing, storing, blending and distributing fuel and managing stock levels for customers.

Our customers include supermarkets, oil companies, fuel wholesalers and retail and commercial customers.

As a leading European producer of waste-based biodiesel, Greenergy continues to invest in lower carbon fuels to support the energy transition.





Supplying your site

A flexible supply offer to meet your fuel needs.

Our customers benefit from:

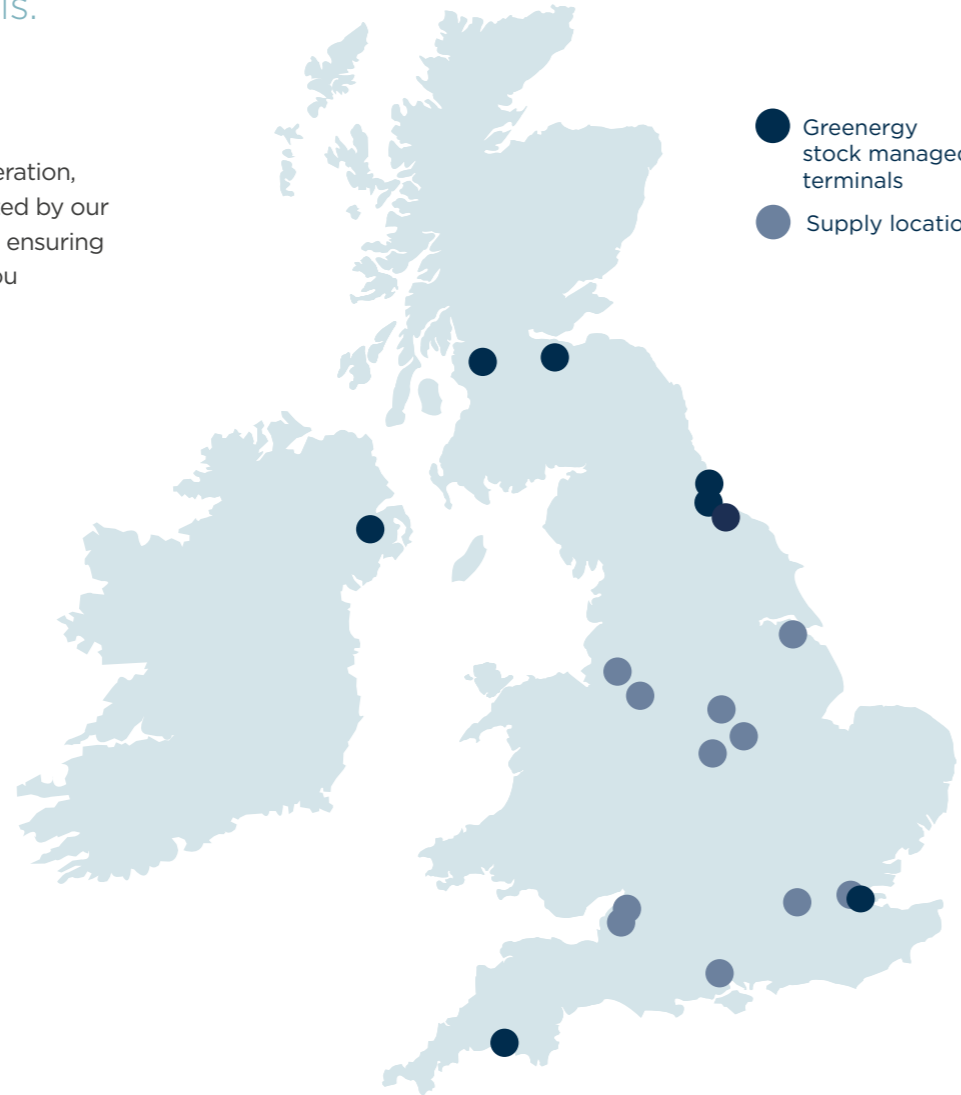
- The Esso brand, with proprietary Synergy fuel grades combined with the Nectar loyalty programme
- Nationwide supply locations
- Transparent pricing with no hidden charges and flexible payment terms
- An in-house haulage operation with real time scheduling and automatic ETAs
- A team of experienced Territory Managers to provide help and advice
- 24/7 customer support from our UK team
- Trusted and reliable support services to keep your forecourt running smoothly.

A national supply network

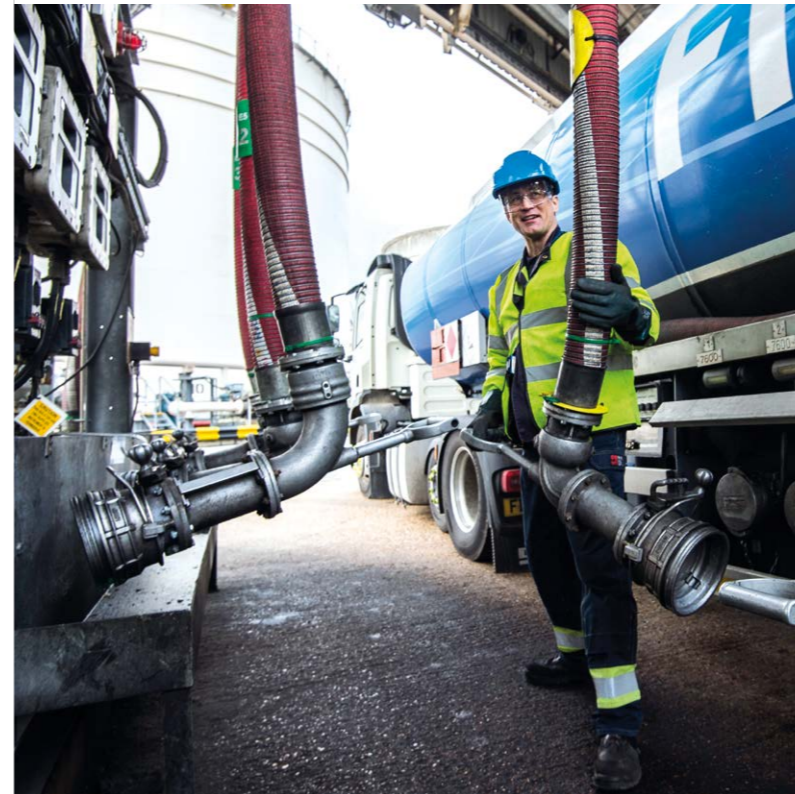
To meet our customer requirements, we supply from locations across the UK, and hold our own physical fuel in ten terminals.

In-house haulage

Our 24/7 in-house haulage operation, Greenergy Flexigrid, is supported by our UK based customer care team, ensuring we are available when when you need us most.



- Greenergy stock managed terminals
- Supply locations





The offer

Combining the strength of the Esso brand with Greenergy's nationwide supply network.

Esso branded fuel

The Esso offer brings the strength of a major oil brand, with proprietary Synergy fuel grades and the added value of Nectar, a leading loyalty programme. Pay at the pump is also available via the Esso mobile app, while Esso forecourts accept a wide range of fuel cards, including BP and Shell, offering flexibility and convenience for customers.

Esso also provides favourable terms across the Mobil Lubricant product range, supported by an agreement with Convenience Distribution Group, which supplies Mobil products from nine strategic distribution depots and offers a dedicated customer service team to support Esso sites.

Independent retailers benefit from the strength of the Esso brand, supported by Greenergy's flexible terms, competitive and transparent pricing, in-house haulage and national supply footprint. Our customers are also supported by a dedicated Territory Manager and 24/7 customer service.

Our support services

Greenergy offers a range of trusted and reliable support services to keep your forecourt running smoothly.

Our flexible and transparent offer allows you to pick and choose the services that best suit your business.

Order free delivery

We can monitor and manage your underground fuel stocks remotely allowing you to focus on the things that matter to your business.

Risk assessment by Suresite

- Full DSEAR Risk Assessment on the forecourt every three years with annual reviews
- Six-month compliance audit
- DSEAR Compliance Programme
- Online training - three courses provided free each year.

Suresite Wetstock care

Suresite provides live reporting to support your site needs. This includes:

- All your ATG Alarms
- Additional data driven Water Ingress Alarms
- Reconciliation data to help you maintain your compliance
- A Sudden Loss alerting system
- Live nozzle usage so that you never miss a sale
- Days to Stock Out reporting
- A dedicated analyst is available to support your wetstock needs.

EDGE Petrol

We offer EdgePetrol, a fuel pricing software, to customers as standard for the duration of their supply contract. With EdgePetrol, our customers can optimise fuel pricing with access to live, accurate volume and margin data.

Card payment processing

Through agreement with Attenda and HTEC, the Greenergy card scheme provides an enhanced card service for independent forecourts.

Benefits include:

- Contactless and Apple Pay
- Cashback
- T1 day and T3 days reimbursement
- Competitive merchant fees.

Get in touch with our Territory Managers, call 020 7404 7700.



Working with you

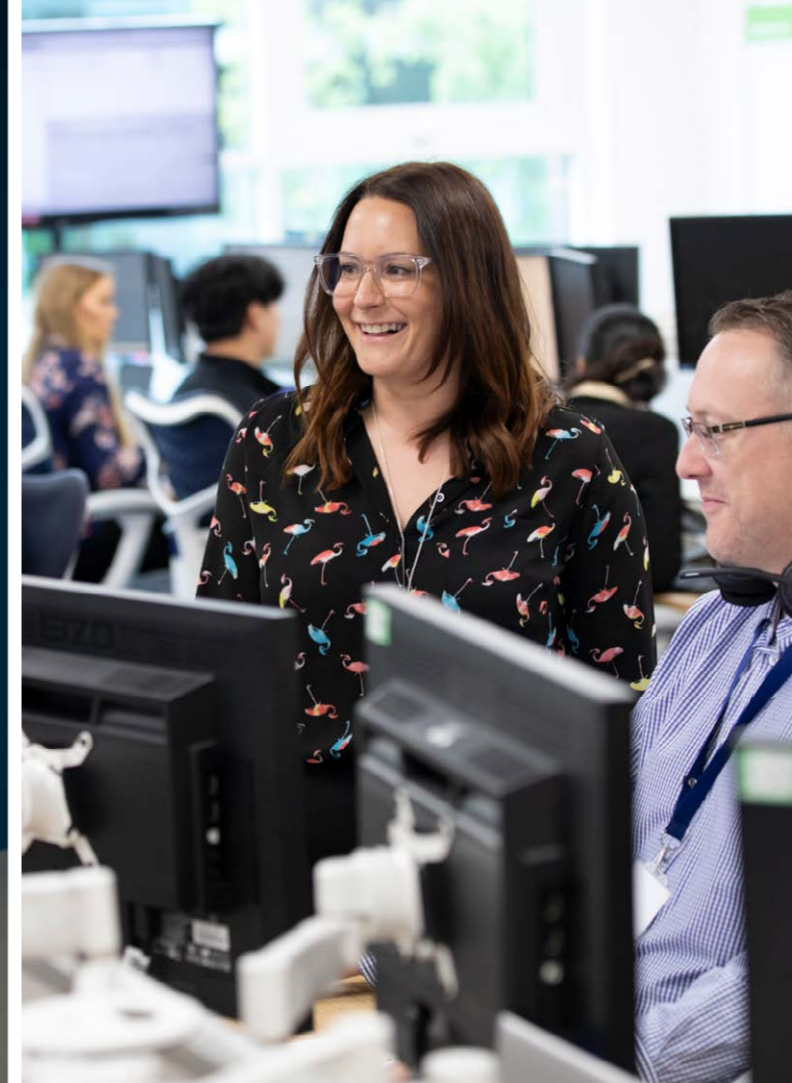
We strive to deliver the Greenergy Way – safely, efficiently and reliably – so you can operate your business with confidence.

Our aim is to earn the long-term loyalty of each and every customer, and we are determined to outperform our competitors on both cost and service.



Paul Clegg,
Head of Independent Retail

“Our flexible offer brings together fuel supply and services, giving you, our customer, what you need in one place. Greenergy’s support goes beyond fuel supply - we’re there when you need us the most.”



Jodie Johnson,
Head of Customer Care and Spot Sales

“What sets us apart is our in-house haulage operation, giving us greater control over how we manage deliveries across our national network. This flexibility allows us to respond to changing demand and support our customers every step of the way.”



Marc Spear,
Greenergy Flexigrid driver

“Every customer matters to us. We work to ensure that fuel is delivered safely and we’re on hand to help our customers when they need us.”

For more information contact our
Territory Managers on

020 7404 7700

Greenergy
greenergy.com

